

POINT BROADCASTING LLC

Gold Coast Broadcasting • High Desert Broadcasting • LC Media • Point4Digital • Point Five • Point Ten Broadcasting • Rincon Broadcasting • Riverdale Broadcasting • RZ Media

Employment Opportunity

Job Title: Regional Sales Manager
Radio Station or Department: Full-Time Managerial
Days & Hours: Monday – Friday, 8:00 AM – 5:00 PM
Rate of Pay: Exempt Salary

APPLICATION DEADLINE: October 15, 2022

Job Description / Requirements:

Point Broadcasting LLC is searching for a Regional Sales Manager. We are searching for candidates with sales experience and can represent our Management as an outstanding Leader who can develop, communicate and execute sales plans to meet revenue goals by managing a successful team of sales professionals. This position would require traveling to multiple markets and overseeing staff in multiple cities.

This Management position requires individuals to have:

- Charisma & Interpersonal Skills
- Life Experiences in Sales and beyond
- Be Intrinsically Optimistic, a critical thinker and Competitive Winner

Searching for candidates that have experience with:

- Sales – Media/Marketing preferred including Broadcast and Digital
- Computer Software Proficiency – Marketron, Nielsen, Rumble and Microsoft
- Market knowledge about Southern California and multiple regions
- Bilingual (English and Spanish)

If working in a fun, fast-paced environment sounds appealing; this position could be for you!

Employee Benefits:

Paid Vacation & Holidays Medical, Dental and Life Insurance
Supplemental Insurance – AFLAC 401K Plan

Name / Title of Contact: Direct all correspondence to, ATTN: Marissa Garcia, Executive Vice President

Email: marissa.garcia@pointbroadcastingllc.com

Call: 805.746.7055

Fax: 805.477.0242

Mail: Attn: Marissa Garcia, Point Broadcasting LLC
2284 S. Victoria Avenue, Suite 2G, Ventura, CA 93003

Interested applicants should submit a cover letter and resume including salary requirement

Visit all of our radio station websites through: www.pointbroadcastingllc.com!

2284 South Victoria Avenue * Suite 2G * Ventura * California * 93003